

Service Menu: Base Server Packages

BUNDLE SIZE	CCU*	MEMORY (GB)	STORAGE
Small	2 CCU	4 GB	90 GB
Medium	4 CCU	8 GB	90 GB
Large	8 CCU	16 GB	90 GB
Extra-Large	16 CCU	32 GB	90 GB

*A CCU is equivalent to the capacity of 1 GHz of a single CPU Core.

Once a pre-defined server package is chosen, it can be enhanced in a multitude of ways. All of the below options can be added to any bundle:

Extras

- Disaster Recovery
- Storage and Memory
- Backup / Recovery
- Encryption

OTech is looking for Early Adopters for the CalCloud Service. To become an Early Adopter, please submit an OTech CSS Service Request. For information on becoming an Early Adopter please see contact information below.

Interested in more information?

Send an e-mail to the CalCloud Project team at:
CIOCalCloud@state.ca.gov
Or contact your OTech Account Representative.



Cloud computing enables convenient, on-demand access to a shared pool of configurable resources that can be rapidly provisioned and released with minimum effort or interaction.

CalCloud includes:

- ✓ Rapid Provisioning
- ✓ Low Cost
- ✓ More Customer Control

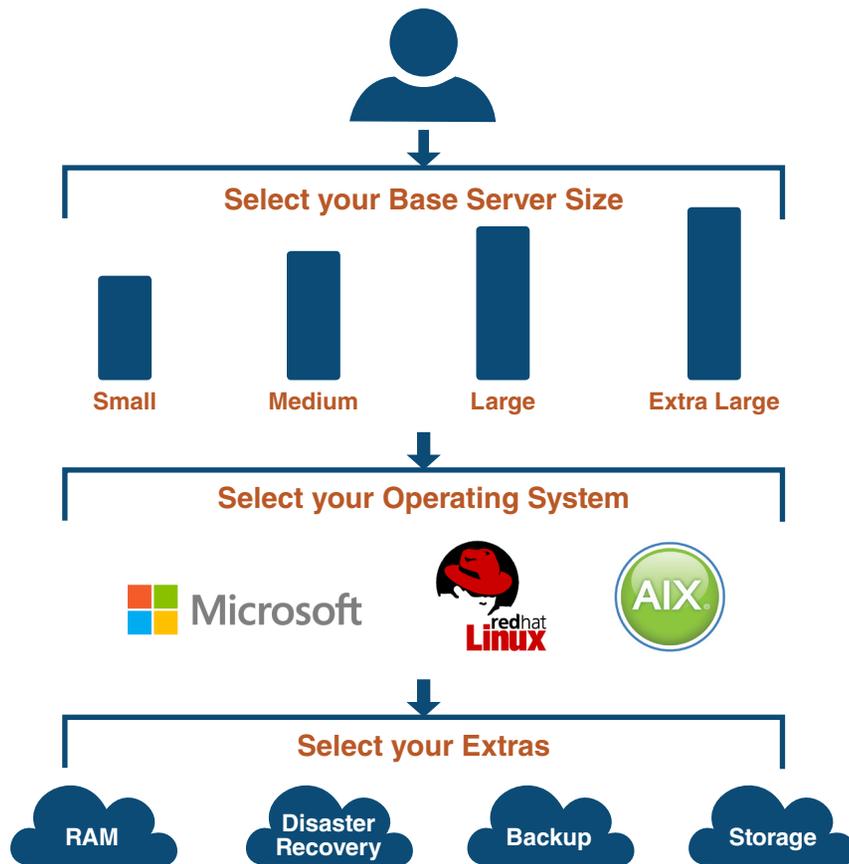


California
DEPARTMENT OF TECHNOLOGY

How Does CalCloud Work?

CalCloud offers a user-facing portal that provides you with the ability to customize your server needs. With the use of the portal, you start with a base server bundle and select your options to fit your organization's needs.

Several options at your fingertips!



How is CalCloud different?

Enhanced Scalability

CalCloud offers a customer-facing portal providing you with more control of your server environment. You will have the ability to provision or de-provision your resources as you wish.

***Buy what you want.
Grow when you're ready!***

Shortened Implementation Timeframes

Provisioning can be completed rapidly. Turnaround time to get a new server has been reduced from months to a couple of hours.

No Capital Expenditure Required

The use of shared infrastructure eliminates the need for capital expenditure. All customers are charged on a subscription basis so you will never be surprised by charges on your monthly bill.

Security As You Need It.

Excellent security architected into the infrastructure and provided by a leader in the security field. Compliance available for many different compliance authorities.

CalCloud Price Sheet

Windows and Linux Server Rates: Base Server Packages

Service Menu Item	Virtual Machines (VM)- Rates per VM, per Month
Small Windows Server	\$ 680
Small Windows Server w/ Tier 1 DR	\$ 1,233
Small Windows Server w/ Tier 2 DR	\$ 957
Medium Windows Server	\$ 945
Medium Windows Server w/ Tier 1 DR	\$ 1,498
Medium Windows Server w/ Tier 1 DR	\$ 1,222
Large Windows Server	\$ 1,308
Large Windows Server w/ Tier 1 DR	\$ 1,861
Large Windows Server w/ Tier 2 DR	\$ 1,585
XLarge Windows Server	\$ 1,902
XLarge Windows Server w/ Tier 1 DR	\$ 2,455
XLarge Windows Server w/ Tier 2 DR	\$ 2,178
Small Linux Server	\$ 659
Small Linux Server w/ Tier 1 DR	\$ 1,196
Small Linux Server w/ Tier 2 DR	\$ 928
Medium Linux Server	\$ 916
Medium Linux Server w/ Tier 1 DR	\$ 1,453
Medium Linux Server w/ Tier 2 DR	\$ 1,185
Large Linux Server	\$ 1,269
Large Linux Server w/ Tier 1 DR	\$ 1,806
Large Linux Server w/ Tier 2 DR	\$ 1,538
XLarge Linux Server	\$ 1,845
XLarge Linux Server w/ Tier 1 DR	\$ 2,381
XLarge Linux Server w/ Tier 2 DR	\$ 2,113

Rates per Gigabyte (GB), per month: Base Server Packages

Service Menu Item	Per GB	Service Menu Item	Per GB
Backup Tier 1	\$ 0.346	Storage Encryption at rest	\$ 0.023
Backup Tier 2	\$ 0.265	Archive	\$ 0.204
Storage	\$ 0.437	RAM	\$ 14.604

AIX Server Rates: **\$S:** Base Server Packages **\$S**

Service Menu Item (using a CCU)	Virtual Machines (VM)- Rates per VM, per Month
Small AIX Server	\$ 1,136
Small AIX Server w/ Tier 1 DR	\$ 1,478
Small AIX Server w/ Tier 2 DR	\$ 1,297
Medium AIX Server	\$ 1,721
Medium AIX Server w/ Tier 1 DR	\$ 2,204
Medium AIX Server w/ Tier 1 DR	\$ 1,945
Large AIX Server	\$ 2,688
Large AIX Server w/ Tier 1 DR	\$ 3,475
Large AIX Server w/ Tier 2 DR	\$ 3,112
XLarge AIX Server	\$ 4,863
XLarge AIX Server w/ Tier 1 DR	\$ 6,302
XLarge AIX Server w/ Tier 2 DR	\$ 5,602
Service Menu Item (using a complete core)	Per Core
Small AIX Server	\$ 2,088
Small AIX Server w/ Tier 1 DR	\$ 2,541
Small AIX Server w/ Tier 2 DR	\$ 2,308
Medium AIX Server	\$ 3,109
Medium AIX Server w/ Tier 1 DR	\$ 3,786
Medium AIX Server w/ Tier 1 DR	\$ 3,449
Large AIX Server	\$ 4,971
Large AIX Server w/ Tier 1 DR	\$ 6,094
Large AIX Server w/ Tier 2 DR	\$ 5,524
XLarge AIX Server	\$ 9,043
XLarge AIX Server w/ Tier 1 DR	\$ 10,970
XLarge AIX Server w/ Tier 2 DR	\$ 10,010

Rates included are subject to DOF approval.

The costs included in these tables are estimates. Prices quoted that are direct pass-through expenses from a vendor are outside of the control of OTech and are, therefore, subject to change without written notice.